

2021 REPORT

A CELEBRATION OF A LIFE WELL LIVED















































HEADLINE NUMBERS



Newmarket **1,800** / **+70%** Malton 1,148 / +6% Epsom **556** / +39% (vs. 2019)



opened to the public including Epsom, Malton and The Henry Cecil Weekends



PR VALUE of £1,893,545

from **print** and **online** coverage (excl. broadcast) (10:1 investment return)

UU DIGITAL REACH OF UU

#NationalRacehorseWeek and #LoveTheRacehorse

15.28 MILLION



said that they had a **positive** impression of racing"

having attended an open day vs 23% of the general public



about racehorse

care after their 8 open day visit

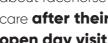




5 RACING introducing OVER 600
TO SCHOOL over young people to racing

of attendees

learned more









Total video views of any GBR welfare related video:





Total PR reach:



25,886,078



Total pieces of coverage:





CAMPAIGN RESULTS







Positively influence • • • • **Audience research** attendees on welfare

• • 95%* of attendees said that they had a more "positive impression of racing" having attended

(vs 23% of the general public) *of post event survey respondents

••••••• Participation from •••••• 132 yards participated Training Yards • **110** training yards

+20% overachievement

Website sign-ups • • • > 50% of attendees to • • • • • • > 100% of places booked have pre-registered to attend a yard / event

up in advance

+100% overachievement

Press and Media ••••• > 250 pieces of media ••••• > 582 pieces of coverage coverage coverage

(235 broadcast, 171 print, 140 online)

+132% overachievement

Social media engagement Surpass the 11M Digital ••• > 15.2m digital reach reach of the Hollie Doyle BBC Sports Personality of the Year Campaign

+38% overachievement

Attendees

new/non-racing audiences

40% of attendees from •••• **28%** of attendees were non-core racing fans (Casual 15%, Social 4%, New 9%)

-30% underachievement *see page 15 for further detail

PR HIGHLIGHTS

TOTAL REACH

25,686,078

TOTAL PIECES OF COVERAGE

582

PR VALUE OF

£1,893,545

from **print** and **online coverage** (excl. broadcast) (10:1 investment return)

There were an additional 36 features including podcasts, blog, and advertorial

















12,107,920 REACH

ONLINE



140 PIECES

13,456,543REACH

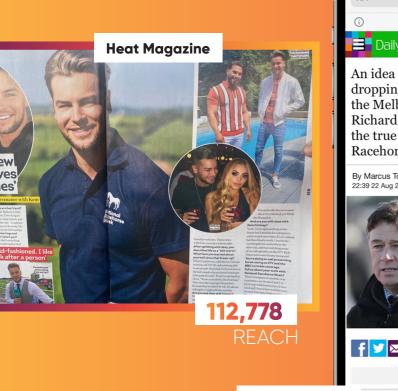
BROADCAST





121,498,117 REACH

PRINT & ONLINE HIGHLIGHTS









REACH

REACH

BROADCAST HIGHLIGHTS













RACING POST HIGHLIGHTS





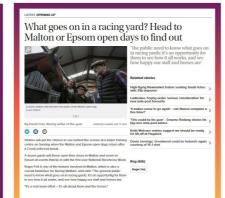
















AMBASSADORS & INFLUENCERS



2 million followers

4x Equestrian

Bloggers

327.8k followers











TOTAL REACH OVER 3 MILLION

AMBASSADOR & INFLUENCER HIGHLIGHTS

Follow









Chris Hughes

2 million followers

Elphick Event Ponies **99.6K** followers

Elphick Event Ponies

ELPHICK.EVENT.PONIES

Posts

elphick.event.ponies

Teddy The Shetland 160k followers

Red Shepherdess 70.3k followers

DIGITAL HIGHLIGHTS

MEDIA

TOTAL DIGITAL REACH

on twitter of #NationalRacehorseWeek and #LoveTheRacehorse



15.28 MILLION

TOTAL VIDEO VIEWS

of any GBR welfare related video



5.12 MILLION

STATS ACROSS THE GBR CHANNELS

#NATIONALRACEHORSEWEEK



3.7 MILLION



91,000



9.2 MILLION

#LOVETHERACEHORSE



Video views

1.94 MILLION



128,500



4.42 MILLION



Users

31,895



Pageviews

174,616



Bounce Rate

35.29%



Average Time on Page

2:46



External Clicks

998 USERS



DIGITAL HIGHLIGHTS

















MEDIA HIGHLIGHTS

DIGITAL CAMPAIGN

9th August to 19th September

FACEBOOK & INSTAGRAM





OVER 3K LIKES

POST 325 SAVES

POST SHARES

THERE CONVERSIONS WERE

GOOGLE DISPLAY

3.5 MILLION **IMPRESSIONS**

OVER 17K **CLICKS IN TOTAL**

THERE WERE CONVERSIONS

YOUTUBE

1.3 MILLION **IMPRESSIONS**

2,878

CLICKS

127,313 **COMPLETED VIEWS** RADIO CAMPAIGN

18th August to 18th September

heart EGIONS Cambridge, Thames Valley, Wiltshire, Gloucestershire,



North Yorkshire



TOTAL IMPACTS

Somerset

4,352,729



INDUSTRY AND SUPPORTER HIGHLIGHTS

47.4K followers







Racecourses







186.1K followers

Stakeholders



8,104K followers

INDUSTRY AND SUPPORTER HIGHLIGHTS

Trainers





Jo Foster Racing

Some shots of today's visit to Burley Care Home just across the fields from where we train

Magda and Pauline do a fabulous job of c... See more







4,446K followers

AN INDUSTRY UNITED

















A UNIFIED INDUSTRY DEMONSTRATING PRIDE AND PURPOSE



















BIG BUCK'S













WHAT DID WE LEARN?

- NRW enjoyed huge support from the industry. Having focused primarily on achieving proof of concept for year 1 and trying to engage as many trainers as possible, in year 2 we will ensure that other areas of the industry are more closely involved, such as closer collaboration with racecourses, owners and breeders and that we use the week as a showcase event for the whole industry
- NRW proved very popular with existing racing fans with 28% of survey respondents being non-core racing fans. In 2022 we will develop strategies to engage with more non-racing audiences and increase the percentage of this audience attending to broaden awareness of racing's welfare record
- Such was the interest in the open days among existing fans, that the majority of the
 pre-registered space was taken before the main comms and marketing took place. In response
 to this, we will both increase and reserve capacity for open days in 2022, so consumers attracted
 by our promotion are able to participate
- The inclusion of virtual activity and the subsequent strong figures, reflected how important it was to create online access outside the open days to create awareness and impact beyond attendees
- Full responsibility for NRW fell to GBR in April 2021, resulting in a very short timeframe for delivery. With the team again set to deliver in 2022, pending funding, next year's National Racehorse Week will have the additional benefit of significantly longer lead-times





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